# Trusts and Major Donors Conference



December 12th 2024 12pm – 4pm GMT



## ROOM 1: TRUSTS

#### WELCOME 12:00

12:10	Did We #FixTheForm? How Fundraiser Led Movements Can Shift Power And Influence Change – Laura Hughes–Onslow and Ellen Smyth

12:45 How To Measure 'Success': Monitoring And Evaluation For Anti-Racist Fundraisers – Olivia Andrews

13:30	Growing Income From Trusts And Foundations Through A Strategy Shift – Penne Wallis & Harriet Rimbault
14:05	10 Must-Have Templates To Make Your Prospect Research Quicker And Easier – Alicia Grainger
14:35	BREAK
14:50	Creative Writing For Funding Proposals – Matt Zegiri
15.05	AI Tools In High Value Fundraising – Do's and Don'ts
15:25	– Michelle Stein
11.00	
16:00	CLOSING THOUGHTS
	LIVE & ON DEMAND

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### ROOM 2: MAJOR DONORS

#### WELCOME 12:00

12:10	Philanthropy Today – How Things Have Changed And Looking To The Future – Opportunities For Systems Change – Lindsay Storie

12:45 Authentic Cultivation and Stewardship With Major Donors – Lisa Greer Interviewed By Caroline Danks

13:30	<b>Committed - The Magic Of Long Term Donor / Fundraiser Relationships</b> - Angie Turner, Patty da Silva, Kitty Hazell & Katharine TInker-Switzer
14:05	How to increase your gift success rates! – Sarah Washington
14:35	BREAK
14.00	
14:50	<b>Setting Realistic Major Donor Income Targets</b> <ul> <li>Kevin Amponsah in conversation with Kitty Hazel</li> </ul>
15:25	How To Get Face To Face Major Donor Meetings – Christa Orth
16:00	CLOSING THOUGHTS

### LIVE & ON DEMAND