Trusts and Major Donors Conference



December 12th 2024 12pm – 4pm GMT



ROOM 1: TRUSTS

WELCOME 12:00

12:10	Did We #FixTheForm? How Fundraiser Led Movements Can Shift Power And Influence Change – Laura Hughes–Onslow and Ellen Smyth

12:45 How To Measure 'Success': Monitoring And Evaluation For Anti-Racist Fundraisers – Olivia Andrews

13:30	Growing Income From Trusts And Foundations Through A Strategy Shift – Penne Wallis & Harriet Rimbault
14:05	10 Must-Have Templates To Make Your Prospect Research Quicker And Easier – Alicia Grainger
14:35	BREAK
14:50	Creative Writing For Funding Proposals – Matt Zegiri
15.05	AI Tools In High Value Fundraising – Do's and Don'ts
15:25	– Michelle Stein
11.00	
16:00	CLOSING THOUGHTS
	LIVE & ON DEMAND

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ROOM 2: MAJOR DONORS

WELCOME 12:00

12:10	Philanthropy Today – How Things Have Changed And Looking To The
	Future – Opportunities For Systems Change – Lindsay Storie

12:45 Authentic Cultivation and Stewardship

- Lisa Greer Interviewed By Caroline Danks

13:30	Committed - The Magic Of Long Term Donor / Fundraiser Relationships - Angie Turner, Patty da Silva, Kitty Hazell & Katharine TInker-Switzer
14:05	How to increase your gift success rates! – Sarah Washington
14:35	BREAK
14:50	Setting Realistic Major Donor Income Targets – Kevin Amponsah in conversation with Kitty Hazel
15:25	How To Get Face To Face Meetings – Kerry Shilito
16:00	CLOSING THOUGHTS

LIVE & ON DEMAND