# Individual Giving Conference



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October 17th 2024 12pm – 4pm BST

### Online

## **ROOM 1: INSIGHTS & PEOPLE**

#### WELCOME 12:00

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DA

14,278 likes

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12:10	<b>2024 Wrapped: Insights to Prepare for the Year Ahead</b> <ul> <li>Lizi Zisper, Blue State</li> </ul>
12:45	10 Tactics for Jump Starting a Stalled Digital Fundraising Program – Brock Warner, Broccoli
13:15	BREAK
13:30	Small Charity Focus: How Action Tutoring Save Time And Energy With AI – Molly Cottrill
	8 Tips To Optimise Your Digital Donation Forms



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### **ROOM 2: ACQUISITION**

#### WELCOME12:00

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12:10	<b>How to Recruit More Individual Giving Donors</b> – Open
12:45	Appeal Case Study
13:15	BREAK
13:30	<b>Fundraising Integration on a Shoestring: Case Study</b> – Alex Baker & Suffolk Mind
	Growing Your Poor To Poor Campaigns Engage More Depors And

14:05	Raise More Money – Muna Hussen, Raisely
14:35	BREAK
14:50	Supporter Welcome Journeys: Top Tips To Build Strong Donor Relationships – Claire Donner, More Onion
15:25	Diversifying Acquisition: F2F, Digital, and Cold Campaigns
16:00	CLOSING THOUGHTS
•	$\star  +  \text{LIVE \& ON DEMAND}  \cdot^+  IIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIII$

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## **ROOM 3: RETENTION**

#### WELCOME 12:00

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**In-Memory Fundraising** 12:10

12:45 To be announced

13:15 BREAK Fundraising and Retention with Instagram		
	13:15	BREAK
– Davia Boorman, SocialSync	13:30	<b>Fundraising and Retention with Instagram</b> – David Boorman, SocialSync

#### 14:05 **Behavioural Science: Ethical Application and Key Opportunities**

